Court File No. CV-16-11527-00CL

GOLF TOWN CANADA HOLDINGS INC., GOLF TOWN CANADA INC., and GOLF TOWN GP II INC.

FIFTH REPORT OF THE MONITOR

JANUARY 20, 2017

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ONTARIO SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST)

IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GOLF TOWN CANADA HOLDINGS INC., GOLF TOWN CANADA INC., AND GOLF TOWN GP II INC.

FIFTH REPORT TO THE COURT SUBMITTED BY FTI CONSULTING CANADA INC. IN ITS CAPACITY AS MONITOR

INTRODUCTION

1. On September 14, 2016 (the "Filing Date"), Golf Town Canada Holdings Inc., Golf Town Canada Inc. ("GT Canada") and Golf Town GP II Inc. (collectively, the "Applicants") made an application under the *Companies' Creditors Arrangement Act*, R.S.C. 1985, c. C-36, as amended (the "CCAA"), and an initial order (the "Initial Order") was made by the Honourable Mr. Justice Newbould of the Ontario Superior Court of Justice (Commercial List) (the "Court") granting, among other things, a stay of proceedings against the Applicants until October 14, 2016 (the "Stay of Proceedings") and appointing FTI Consulting Canada Inc. as monitor (the "Monitor"). The benefits of the protections and authorizations provided by the Initial Order were also extended to Golf Town Operating Limited Partnership ("Golf Town LP") and Golfsmith International Holdings L.P. ("Holdings LP" and, together with the Applicants and Golf Town LP, the "Golf Town Entities"). The proceedings commenced by the Applicants under the CCAA are referred to herein as the "CCAA Proceedings".

- 2. On September 30, 2016, the Court granted an Approval and Vesting Order (the "Approval and Vesting Order") approving the sale of the Golf Town Entities' business (the "Golf Town Transaction") pursuant to the terms of a Purchase Agreement dated September 14, 2016 (the "Purchase Agreement") among GT Canada and Golf Town LP, as sellers (collectively, the "Vendors"), and Golf Town Limited (formerly 9918167 Canada Inc.) (the "Purchaser"), an entity owned by Fairfax Financial Holdings Limited and certain investment funds managed by CI Investments Inc., as purchaser.
- 3. Also on September 30, 2016, the Court extended the Stay of Proceedings against the Applicants until January 31, 2017.
- 4. In accordance with the Purchase Agreement, on October 31, 2016, the Golf Town Transaction was successfully completed and the Monitor delivered the Monitor's Certificate confirming that the Golf Town Transaction had closed.
- 5. The purpose of this, the Monitor's Fifth Report (the "**Fifth Report**"), is to provide the Court with information regarding:
 - (a) the Golf Town Entities' and the Monitor's activities since the Monitor's Fourth Report dated November 16, 2016 (the "Fourth Report"), attached hereto as Appendix "A";
 - (b) the status of Golf Town's formerly leased locations;
 - the status of the Chapter 11 proceedings (the "Chapter 11 Proceedings") initiated by the Golf Town Entities' U.S. affiliate, Golfsmith International Holdings, Inc. ("GS Holdings") and its wholly-owned subsidiaries and Golf Town USA, L.L.C. (collectively, the "Golfsmith Entities", and together with the Golf Town Entities, the "Company");
 - (d) the financial status of the Golf Town Entities, including an update on certain reserves established by the Monitor in connection with the closing of the Golf Town Transaction (the "**Reserves**"); and



- (e) the Golf Town Entities' request for an extension of the Stay of Proceedings to July 31, 2017 (the "Stay Extension") and an expected time frame for the completion of the CCAA Proceedings.
- 6. In preparing this Fifth Report, the Monitor has relied upon audited and unaudited financial information of the Golf Town Entities, the Golf Town Entities' books and records, certain financial information and forecasts prepared by the Golf Town Entities, and discussions with various parties, including senior management ("Management") of and advisors to the Company (collectively, the "Information"). To the extent necessary and appropriate, the Monitor has also reviewed audited and unaudited financial information and forecasts of the Golfsmith Entities.
- 7. The Monitor has not audited, reviewed or otherwise attempted to verify the accuracy or completeness of the Information. Accordingly, the Monitor expresses no opinion or other form of assurance on the Information contained in this Fifth Report or relied on in its preparation. Future-oriented financial information reported or relied on in preparing this Fifth Report is based on Management's assumptions regarding future events; actual results may vary from the forecast and such variations may be material.
- 8. Capitalized terms not otherwise defined herein have the meanings given to them in the Initial Order or previous reports filed by the Monitor.

A. UPDATE ON THE GOLF TOWN ENTITIES' AND THE MONITOR'S RECENT ACTIVITIES

- 9. Since the date of the Fourth Report, the Company's Management, advisors and staff have continued to provide the Monitor with their full co-operation and all necessary access to the Golf Town Entities' personnel, premises and books and records. The Monitor has continued to monitor the Golf Town Entities' wind-down, cash receipts and disbursements, and the Company's cash management system including the monitoring of intercompany amounts accruing between the Golf Town Entities and the Golfsmith Entities.
- 10. The Monitor continues to work closely with Management, the Company's chief restructuring officer (the "CRO") and Alvarez & Marsal North America LLC and Alvarez

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- & Marsal Canada ULC (collectively, "**A&M**"), to address various issues that have arisen in the CCAA Proceedings since the completion of the Golf Town Transaction.
- 11. The Monitor has continued to work with the Purchaser to assist with resolving any transition related issues that have arisen in the CCAA Proceedings since the completion of the Golf Town Transaction, including verification of ownership of various funds received, responsibility for various disbursements, and other vendor inquiries.
- 12. In accordance with paragraph 11 of the Approval and Vesting Order and in connection with the Purchase Agreement, the Purchase Escrow Agreement and the TSA Escrow Agreement, the Monitor established the Reserves. Additional information in respect of the Reserves is contained in the Fourth Report.
- 13. In accordance with the Approval and Vesting Order, and pursuant to the terms of the Purchase Agreement, the Purchase Escrow Agreement and the TSA Escrow Agreement and as described in more detail below, the Monitor has made distributions from the Reserves, including distributions to:
 - (a) the Purchaser in connection with certain working capital adjustments;
 - (b) the Golf Town Entities to fund and facilitate payments including the following:
 - cure costs owing to certain landlords that were the responsibility of the Vendors in connection with leased locations that were assigned to or assumed by the Purchaser;
 - ii. operating expenses including merchandise and freight, employee costs, sales taxes, and other operating costs;
 - iii. Directors' fees and expenses; and
 - iv. professional fees.
 - (c) various individuals for amounts owing as outlined in the KEIP;

- (d) Jefferies in satisfaction of 50% of its transaction success fee owing in accordance with the terms of its engagement letter;
- (e) the Golfsmith Entities to provide additional liquidity until proceeds are received from the Austin Real Property Transaction as defined and discussed further below; and.
- (f) GS Holdings for the provision of certain transitional services provided by GS Holdings to the Vendors and the Purchaser pursuant to the TSA.
- 14. In accordance with its obligations under the Approval and Vesting Order, Purchase Agreement and TSA Escrow Agreement, the Monitor will continue to manage and make appropriate distributions from its remaining Reserves.
- 15. As of January 20, 2017, all obligations of the Monitor as Escrow Agent under the Purchase Escrow Agreement have been satisfied and the Monitor intends to formally terminate the Purchase Escrow Agreement as soon as possible.
- 16. The Monitor has been in communication with representatives of certain of the Secured Notes and will continue to do so as part of the wind-down of the CCAA Proceedings.
- 17. Pursuant to the Employee Services Agreement, certain former employees of the Golf Town Entities now employed by the Purchaser have continued to provide assistance to the Vendors and the Monitor relating to the orderly transition and wind-down of the Golf Town Entities' business. This includes, but is not limited to, assistance in respect of:
 - (a) human resources matters, including payroll, employee tax remittances and corresponding with various provincial ministries of labour;
 - (b) the closure of certain leased locations not assumed by the Purchaser as part of the Golf Town Transaction; and
 - (c) the organization and retention of documents from the Golf Town Entities' business that must continue to be retained or provided by the Purchaser;



B. STATUS OF THE GOLF TOWN ENTITIES' FORMERLY LEASED LOCATIONS

- 18. As described in the affidavit of David Roussy sworn October 24, 2016 and the Fourth Report, in the event that certain real property leases were not assumed by the Purchaser prior to the closing of the Golf Town Transaction, the Purchaser acquired the right to occupy such non-assumed premises for up to 60 days post-closing (the "60-Day Post-Closing Occupancy Period").
- 19. Prior to the closing of the Golf Town Transaction, the Purchaser gave notice of its intention to occupy 35 Golf Town retail stores (collectively, the "Occupied Premises") during the 60-Day Post-Closing Occupancy Period and was in the process of negotiating and finalizing lease amending agreements in respect of the Occupied Premises.
- 20. While the Purchaser had reached agreements with substantially all of the respective landlords of the Occupied Premises during the initial 60-Day Post-Closing Occupancy Period, the Purchaser indicated that additional time was required to finalize definitive documentation with a limited number of landlords. Accordingly, on December 15, 2016 with the consent of the Monitor, the Vendors and the Purchaser entered into an Amendment Agreement pursuant to which the 60-Day Post Closing Occupancy Period was extended an additional 30 days (*i.e.*, to January 31, 2017) (collectively, with the 60-Day Post Closing Occupancy Period, the "Occupancy Period").
- 21. The Monitor understands that, as of January 20, 2017, the Purchaser had reached agreements with the respective landlords for all of the Occupied Premises and the applicable leases have been assigned by the Vendors to the Purchaser. The Vendors have paid the cure costs for which they are responsible pursuant to the Purchase Agreement in respect of such leases, except in respect of two leases for which the Golf Town Entities and the respective landlord remain in discussions regarding cure costs.
- 22. As discussed in the Fourth Report, seven real property leases that were not assumed by the Purchaser (and an eighth lease for a store location at which operations were discontinued prior to the Filing Date) were disclaimed pursuant to the CCAA and operations at these locations were discontinued in November 2016. The Purchaser has therefore assumed the real property leases for 48 of the 55 retail locations operated by the Golf Town entities as

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of the Filing Date, including the 11 leases assigned to the Purchaser pursuant to the Assignment Order. As a result, the Golf Town Entities no longer carry on any retail operations.

C. STATUS OF THE CHAPTER 11 PROCEEDINGS

- 23. Since the Monitor's last update on the status of the Chapter 11 Proceedings, a number of important developments have taken place.
 - (i) US KERP
- Order") approving a retention program (the "US KERP") to be paid by the Golfsmith Entities to certain of its key employees ("Key Employees"). The US KERP was implemented in order to ensure that Key Employees of the Golfsmith Entities remained with the Golfsmith Entities during the post-closing transition phase of the Golfsmith Sale and during the wind-down and completion of the Chapter 11 Proceedings. The US KERP will also assist the Golfsmith Entities with the services they continue to provide under the TSA.
- 25. The Monitor understands that, pursuant to the US KERP:
 - (a) approximately 127 Key Employees were incentivized to remain with the Golfsmith Entities;
 - (b) 57 Key Employees were to be released on December 26, 2016, after all of the inventory in the Golfsmith Entities' distribution center in Austin, Texas had been sent to stores;
 - (c) 70 Key Employees will remain with the Golfsmith Entities effective January 2017;¹

¹ The Monitor understands that of these 70 employees, 27 will be released by January 31, 2017, 11 will be released by April 30, 2017, 24 will be released by July 31, 2017, and 2 will be released by October 31, 2017.



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- (d) two Key Employees will remain with the Golfsmith Entities after July 2017, as necessary, to assist with the completion of the Chapter 11 Proceedings; and
- (e) the maximum aggregate payout under the US KERP is US\$955,700, which yields an average payout of approximately US\$6,700 per Key Employee.
- 26. A copy of the US KERP Order is attached hereto as Appendix "B".
 - (ii) Sale of Austin Real Property
- On November 22, 2016, certain of the Golfsmith Entities entered into a purchase agreement with B.H. Management, Inc. ("BHM") to serve as a stalking horse transaction for the sale of the Golfsmith Entities' real property assets in Austin, Texas (the "Austin Real Property").
- 28. On December 13, 2016, the U.S. Bankruptcy Court granted an order (the "US Real Property Auction Order") approving auction bidding procedures for the sale of the Austin Real Property (the "US Real Property Auction"). A copy of the US Real Property Auction Order can be obtained from the Prime Clerk website for the Chapter 11 Proceedings, a link to which is available on the Monitor's website.
- 29. The Monitor understands that no superior bids for the Austin Real Property were received by the January 6, 2017 bid deadline for the US Real Property Auction. Accordingly, the US Real Property Auction was cancelled and BHM was declared the successful bidder for the Austin Real Property. A copy of the Notice of Cancellation of Auction and Designation of Stalking Horse Bidder as the Successful Bidder is attached hereto as Appendix "C".
- 30. On January 17, 2017, the U.S. Bankruptcy Court approved the transaction with BHM (the "Austin Real Property Transaction"). The Austin Real Property Transaction provides for a purchase price of US\$20.5 million and is expected to close on or around January 20, 2017.
- 31. As described in the Fourth Report, on November 2, 2016, the Golfsmith Sale, being the sale of approximately 30 U.S. locations to Dick's Sporting Goods Inc. and a liquidation of

the remaining U.S. locations, closed. As a result of the Golfsmith Sale and the Austin Real Property Transaction, the Golfsmith Entities have now sold substantially all of their business and assets. Similar to the Golf Town Transaction, the Golfsmith Entities are providing Dick's Sporting Goods Inc. (one of the purchasers in the Golfsmith Sale) with certain transition services pursuant to a transition services agreement. The Golfsmith Entities are also undertaking certain wind-down activities and are currently in discussions with their stakeholders to determine the manner and timing of the Golfsmith Entities' exit from the Chapter 11 Proceedings.

D. FINANCIAL STATUS OF THE GOLF TOWN ENTITIES

- (i) Receipts & Disbursements for the Ten-Week Period Ending January 7, 2017
- 32. The Golf Town Entities' actual net cash flow on a consolidated basis for the ten-week period ending January 7, 2017 was approximately CAD\$16.03 million compared to a forecast amount of CAD\$15.62 million, resulting in a positive variance of approximately CAD\$0.41 million as detailed in the Cash Flow Budget-to-Actual Variance Analysis attached hereto as Appendix "D" and summarized below:

Cash Flow Budget-to-Actual Variance Analysis (CAD, 000s)				
(CAD, 000S)		For the	Ten-Week	Period
		Ending January 7, 2017		
	Ref.	Actual	Budget	Variance
Total Receipts	А	\$83,297	\$ 82,292	\$ 1,005
Operating and Non-Operating Disbursements				
Operating Disbursements	В	(4,767)	(5,722)	955
Non-Operating Disbursements	С	(62,497)	(60,947)	(1,550
Total Disbursements	D=B+C	(67,264)	(66,669)	(595
Net Cash Inflows / (Outflows)	E=A+D	\$ 16,033	\$ 15,623	\$ 410
Book Cash				
Opening Book Cash Balance		\$ (1,240)	\$ (1,240)	\$ -
Add: Receipts	E	16,033	15,623	410
Add: Receipts Ending Book Cash Balance	E	16,033 \$14,793	15,623 \$ 14,383	\$



- 33. Explanations for the material variances in actual receipts and disbursements for the tenweek period ending January 7, 2017 are set out below:
 - (a) Total receipts were CAD\$83.30 million compared to a forecast amount of CAD\$82.29 million, resulting in a positive variance of CAD\$1.01 million. The positive variance is primarily due to higher than expected sales receipts for the period up to the closing of the Golf Town Transaction and collected thereafter in the normal course.
 - (b) Total operating disbursements were CAD\$4.77 million compared to a forecast amount of CAD\$5.72 million, which resulted in a positive variance of CAD\$0.95 million. The following factors contributed to this variance:
 - i. Disbursements for rent and other operating costs were CAD\$1.82 million compared to a forecast amount of CAD\$3.02 million, resulting in a positive variance of CAD\$1.2 million. This positive variance was primarily a result of lower than expected operating disbursements for utilities, advertising and marketing, and other operating expenses.
 - ii. Disbursements for employee costs were CAD\$0.72 million compared to a forecast amount of CAD\$0.61 million, resulting in a negative variance of CAD\$0.11 million. This negative variance was primarily due to higher than expected employee benefit costs and employee expense reimbursements.
 - iii. Disbursements for sales taxes were CAD\$1.99 million compared to a forecast amount of CAD\$1.85 million, resulting in a negative variance of CAD\$0.14 million. This negative variance was due to higher than anticipated sales tax remittances as a result of higher than expected.

- (c) Total non-operating disbursements were CAD\$62.5 million² compared to a forecast amount of CAD\$60.95 million, which resulted in a negative variance of CAD\$1.55 million. The following factors contributed to this variance:
 - i. Disbursements for professional fees were CAD\$2.31 million compared to a forecast amount of CAD\$3.75 million, resulting in a positive timing variance of CAD\$1.44 million. This variance is expected to reverse in the future as invoices for outstanding professional fees are received and paid.
 - ii. Intercompany transfers between the Golf Town Entities and the Golfsmith Entities were CAD\$3.67 million compared to a forecast amount of CAD\$4.80 million, resulting in a positive variance of CAD\$1.13 million. Intercompany transfers were lower than expected and amounts transferred were based on the cash funding requirements of the Golfsmith Entities in combination with the availability of excess funds held by the Monitor in the Reserves.
 - iii. Following the completion of the Golf Town Transaction, the Vendors and the Purchaser reached an agreement on a post-closing purchase price adjustment based on the working capital of the Golf Town Business on the closing date. The Net Working Capital Adjustment was CAD\$11.06 million in favour of the Purchaser compared to the forecast amount of CAD\$9.09 million, an increase of CAD\$1.97 million. The increase in the Net Working Capital Adjustment was primarily due to lower than forecast inventory, receivables, pre-paid expenses and cash-on-hand as at the closing date when compared to the original estimate. The Monitor disbursed CAD\$10.92 million to the Purchaser as of January 7, 2017 with respect to the Net Working Capital Adjustment. On January 18, 2017, the Monitor released the remaining CAD\$0.14 million payable in respect of the Net Working

 $^{^2}$ Included in this amount is approximately CAD\$40 million that was repaid to Antares Capital LP, as DIP Agent and First Lien Agent.

Capital Adjustment, which amount had been held with the agreement of the Purchaser to cover potential lease payments. Please refer to Appendix "E" attached hereto for a detailed calculation of the final Net Working Capital Adjustment.

- Disbursements for payments in respect of the TSA ("TSA Payments") were iv. CAD\$3.05 million compared to a forecast amount of CAD\$0.74 million, which resulted in a negative timing variance of CAD\$2.31 million. TSA Payments were originally budgeted to be paid in arrears for the previous month. Due to the liquidity needs of the Golfsmith Entities until the completion of the Austin Real Property Transaction and to ensure the uninterrupted provision of TSA services provided to the Purchaser, the Monitor agreed to fund TSA Payments monthly in advance with a reconciliation to actual TSA eligible disbursements to be completed the following month. As a result, TSA Payments have been disbursed for the months of November and December 2016, and January 2017, whereas the Post-Transaction Cash Flow Forecast contemplated only one payment paid in arrears during the 10-week period ending January 7, 2017. Going forward, the Monitor will disburse TSA Payments in arrears for the previous month as originally contemplated.
- (ii) Current Reserves as of the Week Ending January 7, 2017
- 34. The summary below provides an overview of the change in the Reserves as of the weeks ending October 29, 2016 and January 7, 2017. The change in the Reserves represents amounts that have been disbursed by the Monitor on a category-by-category basis.

Golf Town Entities Reserve Summary (CAD, 000 000s) Original Reserves Current established on Reserves as Change in **Reserve Categories:** October 31, 2016 January 7, 2017 Reserves Working Capital Adjustment (Note 1) 9.09 0.14 (8.95)Transition Services Escrow Amount (Note 2) 10.38 6.01 (4.37)Other Transaction Costs (Note 3) 4.87 0.16 (4.71)Reserve for Court-Ordered Charges (Note 4) 8.34 4.50 (3.84)Reserve for Post-Petition Disbursements and Other Reserves (Note 5) 9.79 3.39 (6.40)42.47 **Total Reserves** 14.20 (28.27)

Note 1: The current reserve remaining for Working Capital Adjustment represents the C\$0.14 million that was withheld as part of the Amendment Agreement with the Purchaser dated as of December 15, 2016 to extend the Occupancy Period by an additional 30 days to January 31, 2017. On January 18, 2017, the Monitor initiated wire payment transfers to release the remaining C\$0.14 million.

Note 2: The current reserve remaining for Transition Services Escrow Amount represents funds available for settlement of amounts owing pursuant to the Transition Services Agreement.

Note 3: The current reserve remaining for Other Transaction Costs represents funds available for settlement of any remaining seller cure costs owing. The transaction success fee payable to Jefferies, and all KEIP payments included in the original reserve established upon closing were paid.

Note 4: The current reserve remaining for Reserve for Court-Ordered Charges includes amounts for the Administration Charge, and remaining Directors' Charges. The cash collateralized amount of the Directors' Charges was reduced at the direction of the Board, and funds released were partially allocated to settle the higher than expected net working capital adjustment negotiated post-closing and other required disbursements.

Note 5: The current reserve remaining for the Reserve for Post-Petition Disbursements and Other Miscellaneous Reserves represents funds available for settlement of the remaining post-petition operating disbursements and other miscellaneous reserves, which include but are not limited to employee costs, freight/shipping, sales taxes, professional fees, and a contingency amount.

- 35. During the ten-week period ending January 7, 2017, a total of CAD\$28.27 million was released from the Reserves. The remaining amount of CAD\$14.20 million as at January 7, 2017 is reserved to settle remaining expenses and liabilities incurred during the wind-down of the Golf Town Entities and the completion of the CCAA Proceeding.
 - (iii) Updated Post-Transaction Cash Flow Forecast for the Weeks Ending from January 14, 2017 to July 29, 2017

The Golf Town Entities, with the assistance of the Monitor, have updated the cash flow forecast for the 29-weeks ending from January 14, 2017 to July 29, 2017 (the "**Updated Post-Transaction Cash Flow Forecast**"). The Updated Post-Transaction Cash Flow Forecast shows the estimated cash receipts and disbursements to be incurred until July 29, 2017 in connection with the wind-down of the Golf Town Entities:

Golf Town Entities		
Updated Post-Transaction Cash Flow and Book Cash Summary		
(CAD, 000s)		
	29-W	eek Total
Total Receipts	\$	222
Total Operating Disbursements		(859)
Cash Flow From Operations		(637)
Non-Operating Disbursements:		
Professional Fees		(1,353)
Working Capital Adjustment		(149)
Transition Services Agreement		(4,794)
Other		(91)
Total Non-Operating Disbursements		(6,387)
Net Cash Inflows / (Outflows)	\$	(7,024)
Book Cash		
Opening Book Cash Balance	\$	14,793
Adjust: Net Cash Inflows / (Outflows)		(7,024)
Ending Book Cash Balance	\$	7,769

Please refer to Appendix "F" attached hereto for the Updated Post-Transaction Cash Flow Forecast.

- 36. The Updated Post-Transaction Cash Flow Forecast shows cash outflows from operations of CAD\$0.64 million, total non-operating disbursements of CAD\$6.39 million, and net cash outflows of CAD\$7.03 million.
- 37. The Updated Post-Transaction Cash Flow Forecast has been prepared based on Management's expectations of future disbursements required to wind-down the operations of the Golf Town Entities and should be read in conjunction with the notes to the Updated Post-Transaction Cash Flow Forecast as included in Appendix "F".

E. STAY EXTENSION AND TIMEFRAME FOR COMPLETION OF THE CCAA PROCEEDINGS

- 38. As noted above, the current Stay of Proceedings expires on January 31, 2017.
- 39. The Golf Town Entities are seeking the Stay Extension to, among other things, complete certain post-closing matters, including:

- (a) the transition of the Golf Town Entities' business to the Purchaser pursuant to the TSA;
- (b) the completion of wind-down activities and other remaining matters in consultation with affected stakeholders;
- (c) finalizing a process for the distribution of the Golf Town Entities' remaining Reserves;
- (d) monitoring the status of the Chapter 11 proceedings and working with the Golfsmith Entities to achieve a coordinated wind-down; and
- (e) the orderly completion of the CCAA Proceedings.
- 40. Based on the information provided to the Monitor, the Monitor is of the view that the remaining Reserves are sufficient to provide the Golf Town Entities with the liquidity required to fund required post-closing activities and the remainder of the CCAA Proceedings.
- 41. Based on the information presently available, the Monitor believes that none of the Golf Town Entities' stakeholders will be materially prejudiced by the Stay Extension.
- 42. The Monitor is not aware of any non-compliance by the Golf Town Entities with requirements under the CCAA or pursuant to any Order issued by this Court in the CCAA Proceedings. The Monitor believes that the Golf Town Entities have acted, and are continuing to act, in good faith and with due diligence and that circumstances exist which make the Stay Extension appropriate.
- 43. As described in the Affidavit of David Roussy dated January 18, 2017, while the term of the TSA extends until October 31, 2017, the Vendors anticipate that transition services will be complete on or around May 2017, in advance of the full term of the TSA. Similarly, while the proposed Stay Extension is until July 31, 2017, the Golf Town Entities, with the assistance of the Monitor, hope to be in a position to return to Court to conclude the CCAA Proceedings in advance of that date.

F. MONITOR'S RECOMMENDATIONS

44. For the reasons described above, the Monitor respectfully recommends that the proposed Stay Extension be granted by the Court.

The Monitor respectfully submits this Fifth Report to the Court.

Dated this 20th day of January, 2017.

FTI Consulting Canada Inc. In its capacity as Monitor of Golf Town Canada Holdings Inc., Golf Town Canada Inc. and Golf Town GP II Inc.

Paul Bishop

Senior Managing Director

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Appendix "A"

Fourth Report

Court File No. CV-16-11527-00CL

GOLF TOWN CANADA HOLDINGS INC., GOLF TOWN CANADA INC., and GOLF TOWN GP II INC.

FOURTH REPORT OF THE MONITOR

November 16, 2016

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ONTARIO SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST)

IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GOLF TOWN CANADA HOLDINGS INC., GOLF TOWN CANADA INC., AND GOLF TOWN GP II INC.

FOURTH REPORT TO THE COURT SUBMITTED BY FTI CONSULTING CANADA INC. IN ITS CAPACITY AS MONITOR

INTRODUCTION

- 1. On September 14, 2016 (the "Filing Date"), Golf Town Canada Holdings Inc., Golf Town Canada Inc. ("GT Canada") and Golf Town GP II Inc. (collectively, the "Applicants") made an application under the *Companies' Creditors Arrangement Act*, R.S.C. 1985, c. C-36, as amended (the "CCAA"), and an initial order (the "Initial Order") was made by the Honourable Mr. Justice Newbould of the Ontario Superior Court of Justice (Commercial List) (the "Court") granting, among other things, a stay of proceedings against the Applicants until October 14, 2016 (the "Stay of Proceedings") and appointing FTI Consulting Canada Inc. as monitor (the "Monitor"). The benefits of the protections and authorizations provided by the Initial Order were also extended to Golf Town Operating Limited Partnership ("Golf Town LP") and Golfsmith International Holdings L.P. ("Holdings LP" and, together with the Applicants and Golf Town LP, the "Golf Town Entities"). The proceedings commenced by the Applicants under the CCAA are referred to herein as the "CCAA Proceedings".
- On September 30, 2016, the Court granted an Approval and Vesting Order (the "Approval and Vesting Order") approving the sale of the Golf Town Entities' business (the "Golf Town Transaction") pursuant to the terms of a Purchase Agreement dated September 14,

2016 (the "Purchase Agreement") among GT Canada and Golf Town LP, as sellers (collectively, the "Vendors"), and Golf Town Limited (formerly 9918167 Canada Inc.) (the "Purchaser"), an entity owned by Fairfax Financial Holdings Limited ("Fairfax") and certain investment funds managed by CI Investments Inc. ("CI"), as purchaser.

- 3. Also on September 30, 2016, the Court extended the Stay of Proceedings against the Applicants until January 31, 2017.
- 4. The purpose of this, the Monitor's Fourth Report (the "**Fourth Report**"), is to provide the Court with information regarding:
 - (a) the closing of the Golf Town Transaction;
 - (b) the Golf Town Entities' and the Monitor's recent activities;
 - the status of the Chapter 11 Proceedings (as defined below) initiated by the Golf Town Entities' U.S. affiliate, Golfsmith International Holdings, Inc. ("GS Holdings") and its wholly owned subsidiaries and Golf Town USA, L.L.C. (collectively, the "Golfsmith Entities", and together with the Golf Town Entities, the "Company");
 - (d) the status of Golf Town's leased locations;
 - (e) the financial status of the Golf Town Entities; and
 - (f) certain anticipated next steps to be undertaken in the CCAA Proceedings.
- 5. In preparing this Fourth Report, the Monitor has relied upon audited and unaudited financial information of the Golf Town Entities, the Golf Town Entities' books and records, certain financial information and forecasts prepared by the Golf Town Entities, and discussions with various parties, including senior management ("Management") of and advisors to the Company (collectively, the "Information"). To the extent necessary and appropriate, the Monitor has also reviewed audited and unaudited financial information and forecasts of the Golfsmith Entities.

- 6. The Monitor has not audited, reviewed or otherwise attempted to verify the accuracy or completeness of the Information. Accordingly, the Monitor expresses no opinion or other form of assurance on the Information contained in this Fourth Report or relied on in its preparation. Future-oriented financial information reported or relied on in preparing this Fourth Report is based on Management's assumptions regarding future events; actual results may vary from the forecast and such variations may be material.
- 7. Capitalized terms not otherwise defined herein have the meanings given to them in the Initial Order or previous reports filed by the Monitor.

A. STATUS OF THE GOLF TOWN TRANSACTION

- 8. In accordance with the Purchase Agreement, on October 31, 2016, the Golf Town Transaction was successfully completed and the Monitor delivered the Monitor's Certificate confirming:
 - (a) the satisfaction of the Purchase Price for the Purchased Assets by the Purchaser in accordance with the Purchase Agreement;
 - (b) that the conditions to closing as set out in the Purchase Agreement had been satisfied or waived by the Vendors and the Purchaser; and
 - (c) that the Golf Town Transaction had been completed to the satisfaction of the Monitor.

The Monitor's Certificate was filed with the Court and served on the Service List. A copy of the Monitor's Certificate is attached hereto as Appendix "A".

- 9. An unredacted copy of the Purchase Agreement is contained in Confidential Supplement No. 2 to the First Report of the Monitor dated September 27, 2016.
- 10. Pursuant to paragraph 21 of the Approval and Vesting Order, the unredacted Purchase Agreement was subject to a sealing order which expired upon the delivery of the Monitor's Certificate. Given the expiry of the sealing order in respect of the Purchase Agreement, the Monitor can now report that the Base Purchase Price for the Purchased Assets (each as defined in the Purchase Agreement) is C\$80 million with a prepaid rent adjustment of



C\$1.13 million for total gross sale proceeds of C\$81.13 million. The gross proceeds are the subject of a number of reserves and adjustments as outlined further below. The Post-Transaction Cash Flow Forecast provided below includes financial information that was previously sealed by the Court.

B. UPDATE ON THE GOLF TOWN ENTITIES' AND THE MONITOR'S RECENT ACTIVITIES

- 11. The Company's Management, advisors and staff have continued to provide the Monitor with their full co-operation and all necessary access to the Golf Town Entities' personnel, premises and books and records. The Monitor has continued to monitor the Golf Town Entities' operations, cash receipts and disbursements, and the Company's cash management system including the monitoring of intercompany amounts accruing between the Golf Town Entities and the Golfsmith Entities.
- 12. The Monitor has continued to maintain a presence on-site at the Company's head office in Austin, Texas and has worked closely with Management, the Company's chief restructuring officer (the "CRO"), Alvarez & Marsal North America LLC and Alvarez & Marsal Canada ULC (collectively, "A&M"), to address various issues that have arisen in the CCAA Proceedings since the Filing Date.
- 13. In accordance with paragraph 11 of the Approval and Vesting Order and as described in more detail below, the Monitor has established certain reserves in connection with the Purchase Agreement.
- 14. In connection with the closing of the Golf Town Transaction, and as contemplated by the Purchase Agreement, the Monitor agreed to act as escrow agent with respect to certain amounts to be held back under the Purchase Agreement. On October 31, 2016, the Vendors, the Purchaser and the Monitor (as escrow agent) entered into an escrow agreement (the "Purchase Escrow Agreement") pursuant to which C\$7 million (the "Purchase Escrow Amount") was deposited in trust with the Monitor in connection with post-closing working capital adjustments to be made pursuant to section 2.8 of the Purchase Agreement. The Purchase Escrow Amount will be held and amounts released by the Monitor in accordance with the terms of the Purchase Agreement and the Purchase Escrow Agreement.

- 15. In connection with and as contemplated by the Transition Services Agreement among GS Holdings, the Purchaser and the Vendors (the "TSA"), the Monitor also agreed to act as escrow agent with respect to amounts to be reserved to satisfy obligations under the TSA. On October 31, 2016, the Vendors, the Purchaser, GS Holdings and the Monitor (as escrow agent) entered into an escrow agreement (the "TSA Escrow Agreement") pursuant to which C\$10.46 million was deposited in trust with the Monitor in connection with payments to be made to GS Holdings for the provision of certain transitional services to be provided by GS Holdings to the Vendors and the Purchaser. As obligations under the TSA are to be settled in U.S. Dollars, the Monitor converted the Canadian dollar denominated deposit into U.S. Dollars on November 1, 2016 to eliminate foreign exchange rate risk.
- 16. Prior to the completion of the Golf Town Transaction and in accordance with section 8.1 of the Purchase Agreement, the Purchaser made offers of employment at least five days in advance of closing to the Vendors' employees at the leased retail locations assumed by the Purchaser and other employees at the Vendors' corporate office and other locations. In each case, the offers of employment were to be effective upon closing of the Golf Town Transaction, and on substantially similar terms and conditions of employment in the aggregate as were in effect immediately prior to the Filing Date.
- On October 31, 2016, the Vendors and the Purchaser concluded an Employee Services Agreement (the "Employee Services Agreement") pursuant to which certain former employees of the Golf Town Entities now employed by the Purchaser will continue to provide certain services to the Vendors and the Monitor relating to the orderly transition of the business and administering the Vendors' estate in connection with the CCAA Proceedings until April 30, 2017 (the "ESA Term"). The Vendors have the right to extend the ESA Term by one calendar month on up to six occasions with the consent of the Purchaser, with such consent not to be unreasonably withheld. The Monitor assisted the Vendors and the Purchaser with the terms, conditions, and finalization of the Employee Services Agreement.
- 18. With respect to the real property leases for the retail stores, the Monitor has assisted the Golf Town Entities and its advisors with:

- (a) the determination and reconciliation of certain cure costs owing for leases assigned to or assumed by the Purchaser;
- (b) the disclaimer of certain leases not assigned to or assumed by the Purchaser; and
- (c) discussions with counsel for certain of the landlords in respect of the forgoing.
- 19. Finally, the Monitor has continued to respond to various stakeholder enquiries and has maintained the Service List for the CCAA Proceedings in accordance with the Initial Order.

C. STATUS OF THE CHAPTER 11 PROCEEDINGS

- 20. Since the Monitor's last update on the status of the Chapter 11 Proceedings, a number of important developments have taken place.
- 21. As set out in the Monitor's Second Report dated October 21, 2016 (the "Second Report"), the Company pursued a dual-track strategy in the Chapter 11 Proceedings to maximize the value of the Golfsmith business for the benefit of stakeholders. Under this dual-track strategy, the Company pursued the Golfsmith Restructuring in accordance with the terms of the Support Agreement and undertook a sale process as required pursuant to the terms of the DIP Agreement.
- On October 6, 2016, the U.S. Bankruptcy Court granted an Order approving bidding procedures for the sale of the Golfsmith Entities' assets (the "U.S. Bidding Procedures Order"). Pursuant to the U.S. Bidding Procedures Order, an auction for the Golfsmith Entities' assets commenced on October 19, 2016 (the "Auction"). On October 21, 2016, a joint bid submitted by Dick's Sporting Goods Inc. ("Dick's") and a joint-venture consisting of three parties (Hilco Merchant Resources, LLC, Tiger Capital Group, LLC and Gordon Brothers Retail Partners, LLC (collectively, the "Agents")) was declared the successful bid at the Auction (the "Golfsmith Sale"), to be undertaken by the Company in the event that it was subsequently determined that the Company would pursue a sale transaction rather than the Golfsmith Restructuring.
- 23. The Monitor understands that, on or about October 28, 2016, the Board of Directors, following consultation with the Company's legal advisors, the CRO and A&M, determined that the Golfsmith Sale was the best alternative available.



- 24. The U.S. Bankruptcy Court approved the Golfsmith Sale on October 31, 2016 and the Golfsmith Sale closed on November 2, 2016.
- 25. The Monitor understands that, although not required pursuant to the definitive documentation in respect of the Golfsmith Sale, Dick's plans to continue to operate certain of the Golfsmith Entities' locations (the "Retained Locations"); inventory from the remaining Golfsmith Entities' locations will be sold by the Agents. The Monitor understands that Dick's intends to continue to operate the Retained Locations under the Golfsmith Entities' banner in the short-term; however, it is Dick's intention to rebrand these locations under Dick's Golf Galaxy division.
- 26. The Monitor understands that discussions between the Golfsmith Entities and Dick's are on-going and that no decision has been made regarding what transition services, if any, will be required by Dick's.
- As a result of the Golfsmith Sale, the Golfsmith Entities will not be pursuing the Golfsmith Restructuring and will withdraw their motion seeking approval of the Support Agreement by the U.S. Bankruptcy Court. In addition, as a plan of reorganization will not be pursued, the Golfsmith Entities have determined that it is no longer necessary for them to obtain a new senior secured debtor-in-possession financing facility and have terminated discussions with PNC Bank, National Association on which the Monitor previously reported in the Second Report.
- 28. The Monitor has been advised that the Golfsmith Entities intend to sell their real estate assets located in Austin, Texas as part of the Chapter 11 Proceedings and that authorization from the U.S. Bankruptcy Court may be sought to hold a second auction with respect to these real estate assets.

D. STATUS OF THE GOLF TOWN ENTITIES' LEASED LOCATIONS

29. On October 21, 2016 and as discussed in the Third Report of the Monitor dated October 25, 2016, the Golf Town Entities served a motion seeking, among other things, the assignment of 13 real property leases to the Purchaser in connection with the Golf Town Transaction pursuant to section 11.3 of the CCAA (the "Assignment Motion").

- 30. On October 27, 2016, the Court issued an Order (the "Assignment Order") assigning 11 leases to the Purchaser in connection with the Golf Town Transaction. The Monitor understands that during the period of time between the date on which the Assignment Motion was served and the date of the Assignment Order, the Purchaser was able to reach agreement with two of the landlords for which a court-ordered lease assignment was previously contemplated.
- 31. As set out in the affidavit of David Roussy sworn October 24, 2016, in the event that certain real property leases were not assumed by the Purchaser prior to the closing of the Golf Town Transaction and pursuant to the Purchase Agreement, the Purchaser obtained the right to occupy such non-assumed premises for up to 60 days (the "60-Day Post-Closing Occupancy Period"). By letter dated October 25, 2016, counsel for the Vendors advised certain landlords that the Purchaser would continue to occupy the landlord's premises for up to 60 days post-closing of the Golf Town Transaction if an assignment agreement was not concluded between the landlord and the Purchaser prior to the closing of the Golf Town Transaction.
- 32. By letter dated November 1, 2016, counsel for the Vendors advised the landlords of 34 store locations that the Golf Town Transaction had closed and that the Purchaser had elected to continue occupying such landlords' premises during the 60-Day Post Closing Occupancy Period.
- 33. As of November 14, 2016, the Monitor understands that, of the 55 store locations for which leases were still in effect as of the Filing Date:
 - (a) 7 leases were disclaimed (the "**Disclaimed Leases**");
 - (b) 11 leases were assigned to the Purchaser pursuant to the Assignment Order;
 - (c) lease amending agreements including landlord consent to the assignment of the underlying lease had been entered into for 7 leases; and
 - (d) the Purchaser continued to occupy the premises in respect of 30 leases pursuant to the 60-Day Post-Closing Occupancy Period and is in the process of negotiating and

finalizing lease amending agreements in respect of such leases (the "Post-Closing Occupancy Leases").

- 34. In accordance with the Assignment Order, all cure costs in respect of the 11 leases assigned to the Purchaser pursuant to the Assignment Order were paid within three business days following the delivery of the Monitor's Certificate.
- 35. The Monitor understands that negotiations are well advanced between the Purchaser and the remaining landlords for the Post-Closing Occupancy Leases and that the parties are working diligently to finalize the remaining assignment and assumption agreements. Concurrently, the Purchaser and the Vendors are working with landlords to resolve any remaining issues with respect to cure costs payable in connection with the assignment of such leases to the Purchaser. The Monitor understands that further discussions will be necessary if the Vendors and the Purchaser cannot conclude acceptable assignment and assumption agreements and reach a consensus on the respective cure costs owing in respect of the Post-Closing Occupancy Leases prior to the expiry of the 60-Day Post-Closing Occupancy Period.
- 36. Finally, the Monitor has been advised that all of the Golf Town Entities' inventory and furniture, fixtures and equipment selected by the Purchaser and previously located at the premises of the Disclaimed Leases (which are purchased assets under the Purchase Agreement) were removed and relocated in accordance with the Purchase Agreement prior to the closing of the Golf Town Transaction on October 31, 2016.

E. FINANCIAL STATUS OF THE GOLF TOWN ENTITIES

- (i) Receipts & Disbursements for the Three-Week Period Ending October 29, 2016
- 37. The Golf Town Entities' actual net cash flow on a consolidated basis for the three-week period ending October 29, 2016 was approximately US\$(2.70) million compared to a forecast amount of US\$(4.09) million as noted in the Updated Operational Cash Flow Forecast filed as Appendix "F" to the Second Report representing a positive variance of approximately US\$1.39 million as summarized below:

Golf Town Entities				
Cash Flow Budget-to-Actual Variance Analysis				
(USD, 000s)				
		For the Three-Week Period		
		Ending	October 2	9, 2016
	Ref.	Actual	Budget	Variance
Receipts	А	\$ 3,742	\$ 4,706	\$ (964)
Operating and Non-Operating Disbursements				
Operating Disbursements	В	(4,995)	(7,376)	2,381
Non-Operating Cash Flows	С	(1,451)	(1,415)	(36)
Total Disbursements	D=B+C	(6,446)	(8,791)	2,345
Net Cash Inflows / (Outflows)	A+D	\$(2,704)	\$(4,085)	\$ 1,381
Book Cash				
Opening Book Cash Balance		\$ 187	\$ 187	\$ -
Add: Receipts	Α	3,742	4,706	(964)
Less: Pre-Petition ABL / FILO (Repayments)		(2,960)	(4,706)	1,746
Book Cash Available After Pre-Petition ABL / FILO Repayments		969	187	782
Less: Total Disbursements	D	(6,446)	(8,791)	2,345
Net DIP Borrowing Requirement		(5,477)	(8,604)	3,127
Add: DIP Borrowings / (Repayments)		4,237	8,604	(4,367)
Ending Book Cash Balance		\$(1,240)	<u>\$ -</u>	\$(1,240)

Please refer to Appendix "B" attached hereto for the detailed cash flow budget-to-actual variance analysis.

- 38. Explanations for the main variances in actual receipts and disbursements for the three-week period ending October 29, 2016 are set out below:
 - (a) Receipts from sale of goods were US\$3.74 million compared to a forecast amount of US\$4.71 million. This negative variance of US\$0.97 million is due to the following: (i) lack of inventory due to suppliers' unwillingness to supply goods on credit; (ii) sales at the stores with Disclaimed Leases were lower than forecast as a result of the immediate closure of these stores; and (iii) the Golf Town Entities' bank withheld C\$0.35 million in credit card sales receipts to cover certain bank and credit card processing fees the credit card sales receipts were subsequently released to the Golf Town Entities in November 2016.

- (b) Disbursements totaled US\$6.45 million compared to a forecast amount of US\$8.79 million, which resulted in a positive variance of US\$2.34 million. The following factors contributed to this variance:
 - i. Disbursements for Merchandise and Freight were US\$0.53 million compared to a forecast amount of US\$2.23 million, giving a positive variance of US\$1.70 million. This variance arose as a result of suppliers' unwillingness to supply goods on credit.
 - ii. Disbursements for Employee Costs were US\$1.57 million compared to a forecast amount of US\$1.73 million, giving a positive variance of US\$0.17 million. This variance is primarily due to the reduced payroll costs at the locations with Disclaimed Leases.
 - iii. Disbursements for Rent and Other Operating Costs were US\$2.14 million compared to a forecast amount of US\$2.38 million, which resulted in a positive timing variance of US\$0.24 million.
 - iv. Disbursements for Sales Taxes were US\$0.75 million compared to a forecast amount of US\$1.03 million giving rise to a positive variance of US\$0.28 million. This variance is temporary in nature and is expected to reverse in the following months.
- 39. On a consolidated basis as summarized below, total liquidity of the Golf Town Entities and the Golfsmith Entities for the week ending October 29, 2016 was US\$0.47 million compared to forecast total liquidity of US\$(2.43) million.
- 40. From the week ending October 8, 2016 to the week ending October 29, 2016, the maximum borrowing availability under the DIP Facility declined from US\$90.65 million to US\$82.52 million, and the over advance under the DIP Facility increased from US\$0.16 million to US\$0.39 million.

Consolidated Golfsmith Entities and Golf Town Entities						
Liquidity Variance Analysis (based on bank	cash balan	ce)				
(USD, 000s)						
	Week Ended - October 8, 2016 Week Ended - October 29, 2016					
	Actual	Budget	Variance	Actual	Budget	Variance
Net Borrowing Base	90,646	91,796	(1,149)	82,518	81,321	1,198
Facility Size	135,000	135,000	-	135,000	135,000	-
Maximum Borrowing Availability	\$ 90,646	\$ 91,796	\$ (1,149)	\$ 82,518	\$ 81,321	\$ 1,198
Less: Pre-Petition ABL Balance (Including LCs)	56,533	52,917	3,615	36,945	33,363	3,582
Less: Unapplied Pre-Petition ABL Paydown	-	-	-	-	-	-
Less: Pre-Petition FILO	11,535	11,250	285	11,535	11,535	-
Less: DIP ABL Balance (Including LCs)	22,738	27,427	(4,690)	34,424	39,350	(4,926)
Total ABL Balance	90,805	91,595	(789)	82,904	84,248	(1,344)
Excess Availability / (Over Advance)	(159)	201	(360)	(386)	(2,927)	2,542
Add: Bank Cash	438	500	(62)	857	500	357
Total Liquidity	\$ 279	\$ 701	\$ (422)	\$ 472	\$ (2,427)	\$ 2,899

Please refer to Appendix "C" for a weekly summary of liquidity for the Consolidated Golfsmith Entities and Golf Town Entities since the Filing Date.

- (ii) Reserves Established by the Monitor Upon Completion of the Golf Town

 Transaction
- 41. On October 28, 2016, the Monitor received, in trust, the C\$8.00 million deposit in respect of the Golf Town Transaction that had previously been held in trust by counsel to the Vendors. The balance of C\$73.13 million was paid in trust to the Monitor by the Purchaser on October 31, 2016.
- 42. Pursuant to the Approval and Vesting Order, the Monitor in consultation with the Golf Town Entities, the CRO, A&M, the Company's legal advisors and Antares Capital LP, as DIP Agent and First Lien Agent (the "First Lien Agent") established certain reserves and other holdbacks from the transaction proceeds, in respect of, the Net Working Capital Adjustment under the Purchase Agreement, the TSA Escrow Agreement, seller cure costs, court-ordered charges and post-filing operating disbursements. The reserves also include amounts necessary to pay professional fees and other costs until the completion of the CCAA Proceedings. The summary below provides an overview of the transaction proceeds, reserves and other holdbacks, and the amount available for immediate distribution to the First Lien Agent on closing.

Golf Town Entities		
Summary of the Golf Town Transaction		
(CAD, 000 000s)		
Gross Sale Proceeds (includes Prepaid Rent)	A \$	81.13
Reserves:		
Estimated Working Capital Adjustment		9.09
Transition Services Escrow Amount		10.38
Other Transaction Costs (Note 1)		4.87
Reserve for Court-Ordered Charges (Note 2)		8.34
Reserve for Post-Petition Disbursements and Other Miscellaneous Reserves (Note 3)		9.79
Total Reserves	В	42.47
Amount Available for Immediate Distribution to First Lien Agent	C=A-B \$	38.66
Amount of Funds Held in Reserve by Monitor Upon Closing	=A-C \$	42.47

Note 1: Other Transaction Costs include amounts for seller cure costs, a transaction success fee payable to Jefferies, and KEIP payments.

Note 2: Court-Ordered Charges include amounts for the Administration Charge, Priority Directors' Charge, Directors' Charge, and Transition Employee Charge.

Note 3: Post-Petition Disbursements include amounts for post-petition operating disbursements and other miscellaneous reserves, which include but are not limited to A/P amounts owing at closing, rent, employee costs, freight/shipping, a lien claimant amount, sales taxes, and a contingency amount.

- 43. After establishing the above noted Reserves, the Monitor distributed C\$38.66 million via wire payment to the First Lien Agent on October 31, 2016. As shown above, the balance of funds, C\$42.47 million was held by the Monitor in respect of the various reserves.
- 44. The Monitor has been advised that following receipt of funds from the Golfsmith Sale, an additional debt repayment of US\$50.85 million (approximately C\$68.21 million) was made to the First Lien Agent by the Golfsmith Entities on November 2, 2016. On November 6, 2016, counsel to the First Lien Agent advised the Monitor that all amounts owing by the Company under the Credit Agreement and DIP Facility were paid down to zero or fully cash collateralized.
- 45. Counsel to the Golf Town Entities has advised the Monitor that the Board of Directors has agreed that the Monitor may reduce the amount of reserves held to cash collateralize the Priority Directors' Charge of C\$3.70 million and subordinate Directors' Charge of C\$3 million (collectively, the "**Directors' Charges**"). The Board of Directors has agreed that the amount of cash being reserved by the Monitor in support of the Directors' Charges



totaling C\$6.7 million can be reduced by up to C\$3.80 million. The Monitor will provide an update on the status of the reserves in a subsequent report.

- (iii) Post-Transaction Cash Flow Forecast for the Weeks Ending From November 5,2016 to January 28, 2017
- 46. With the successful closing of the Golf Town Transaction as scheduled on October 31, 2016, the Golf Town Entities are now undertaking post-closing transaction matters and wind-down activities. While the Golf Town Entities continue to operate certain retail locations during the 60-Day Post Closing Occupancy Period pending the finalization of lease arrangements between the Purchaser and the respective landlords, the cost of such operations is for the sole account of the Purchaser pursuant to the Purchase Agreement.
- 47. The Monitor, with the assistance of the Golf Town Entities, the CRO and A&M, has developed a Post-Transaction Cash Flow Forecast for the 13-weeks ending from November 5, 2016 to January 28, 2017 (the "Post-Transaction Cash Flow Forecast"). This forecast shows the estimated cash receipts and disbursements until January 28, 2017 to be incurred in connection with the wind-down of the Golf Town Entities. As described below, it is expected that additional disbursements in connection with the wind-down of the Golf Town Entities, including disbursements in connection with the TSA, will be incurred following the expiry of the forecast period set out in the Post-Transaction Cash Flow Forecast.

Golf Town Entities			
Post-Transaction Cash Flow and Book Cash Summar	у		
(CAD, 000s)			
	_13-W	13-Week Total	
Total Receipts	\$	82,413	
Total Operating Disbursements		(5,858)	
Cash Flow From Operations		76,555	
Non-Operating Disbursements:			
DIP Repayment		(38,664)	
Professional Fees		(3,971)	
Working Capital Adjustment		(9,087)	
Transition Services Agreement		(1,483)	
Other		(8,732)	
Total Non-Operating Disbursements		(61,938)	
Net Cash Inflows / (Outflows)		14,617	
Book Cash			
Opening Book Cash Balance	\$	(1,613)	
Adjust: Net Cash Inflows / (Outflows)		14,617	
Ending Book Cash Balance	\$	13,004	

- 48. The Post-Transaction Cash Flow Forecast shows total operating disbursements of C\$5.86 million. It shows total non-operating disbursements of C\$61.94 million including, among other things, DIP repayment of C\$38.66 million, restructuring professional fees of C\$3.97 million, working capital adjustment of C\$9.09 million and TSA charges of C\$1.48 million. In addition, net cash inflows are C\$14.62 million for the 13-week period ending January 28, 2017. The Post-Transaction Cash Flow Forecast is attached as Appendix "D" hereto.
- 49. The Post-Transaction Cash Flow Forecast has been prepared based on Management's expectations of future disbursements required to wind-down the operations of the Golf Town Entities and should be read in conjunction with the notes to the Post-Transaction Cash Flow Forecast (the "Forecast Notes") as included in Appendix "D".

F. NEXT STEPS

50. Going forward, in accordance with the Approval and Vesting Order, the Monitor will continue to review and monitor amounts reserved in connection with the closing of the Golf Town Transaction and will make distributions from amounts reserved in connection

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with the Golf Town Transaction as necessary. It will also be fulfilling its duties under the

Purchase Escrow Agreement and the TSA Escrow Agreement.

51. The Monitor will work with the Golf Town Entities over the coming months to deal with

any remaining matters in the CCAA Proceedings. Given that the proceeds from the Golf

Town Transaction will not be sufficient to repay in full the amounts owing under the second

lien Secured Notes (now that all amounts owing under the Credit Facility and the DIP

Facility have been satisfied), the Monitor understands that the Golf Town Entities do not

intend to initiate a claim process for the determination of pre-filing claims against the Golf

Town Entities.

52. The Stay of Proceedings expires on January 31, 2017. On or before that time, the Monitor

intends to provide an expected time frame for the completion of the CCAA Proceedings,

which will be influenced by the length of time required by the Purchaser for transition

services under the TSA and the time required to complete all other administrative and

wind-down matters. As a result, the Monitor anticipates that the Golf Town Entities will

seek a further extension of the Stay of Proceedings to allow for the wind-up of their estates.

The Monitor respectfully submits this Fourth Report to the Court.

Dated this 16th day of November, 2016.

FTI Consulting Canada Inc.

In its capacity as Monitor of

Golf Town Canada Holdings Inc., Golf Town Canada Inc. and Golf Town GP II Inc.

Paul Bishop

Senior Managing Director

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Appendix "A" - Monitor's Certificate (see attached)

ONTARIO

SUPERIOR COURT OF JUSTICE

COMMERCIAL LIST

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GOLF TOWN CANADA HOLDINGS INC., GOLF TOWN CANADA INC. AND GOLF TOWN GP II INC.

Applicants

MONITOR'S CERTIFICATE

RECITALS

- A. Pursuant to an Order of the Ontario Superior Court of Justice (Commercial List) (the "Court") dated September 14, 2016, FTI Consulting Canada Inc. was appointed as the monitor (the "Monitor") of Golf Town Canada Holdings Inc., Golf Town Canada Inc., Golf Town GP II Inc., Golfsmith International Holdings LP and Golf Town Operating Limited Partnership (collectively the "Golf Town Entities") in proceedings pursuant to the *Companies' Creditors Arrangement Act* (Canada).
- B. Pursuant to an Order of the Court dated September 30, 2016 (as amended, the "Approval and Vesting Order"), the Court approved the Purchase Agreement dated as of September 14, 2016 (the "Purchase Agreement") between Golf Town Canada Inc. and Golf Town Operating Limited Partnership (together, the "Vendors") and Golf Town Limited (formerly 9918167 Canada Inc.) (the "Purchaser") and provided for the vesting in the Purchaser all of the Vendors' right, title and interest in and to the Purchased Assets, which vesting is to be effective with respect to the Purchased Assets upon the delivery by the Monitor to the Vendors and the Purchaser of a certificate confirming (i) the satisfaction of the Purchase Price for the Purchased Assets by the Purchaser in accordance with the Purchase Agreement; (ii) that the conditions to closing as set out in the Purchase Agreement have been satisfied or waived by the Vendors and the Purchaser; and (iii) the Golf Town Transaction has been completed to the satisfaction of the Monitor.

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C. Unless otherwise indicated herein, terms with initial capitals have the meanings set out in

the Purchase Agreement.

THE MONITOR HEREBY CERTIFIES the following:

1. The Purchaser has satisfied the Purchase Price for the Purchased Assets in accordance with

the Purchase Agreement;

2. The conditions to closing as set out in the Purchase Agreement have been satisfied or

waived by the Vendors and the Purchaser;

3. The Golf Town Transaction has been completed to the satisfaction of the Monitor; and

4. This Certificate was delivered by the Monitor on October 31, 2016 and is effective as of

11:59 p.m. on the same day.

FTI Consulting Canada Inc., in its capacity as Monitor of the Golf Town Entities and not in its personal capacity

Pal Boins

Per:

Name: Paul Bishop

Title: Senior Managing Director

Appendix "B"

Detailed Budget-to-Actual Analysis

Golf Town Entities													
Detailed Cash Flow Budget-to-Actual Variance Analysis													
(USD, 000s)		For the Three-Week Period											
		Endin	, 2016										
	Ref.	Actual	Budget	Variance									
Receipts	Α	\$ 3,742	\$ 4,706	\$ (964)									
Operating Disbursements													
Merchandise and Freight		(532)	(2,234)	1,702									
Employee Costs		(1,566)	(1,733)	167									
Rent and Other Operating Costs		(2,141)	(2,381)	240									
Sales Taxes		(751)	(1,028)	277									
Capex and Maintenance		(5)		(5)									
Total Operating Disbursements	В	\$ (4,995)	\$ (7,376)	\$ 2,381									
Non-Operating Cash Flows													
DIP Fees and Interest		-	(124)	124									
Third Party Deposits		(33)	(100)	67									
Professional Fees		(1,418)	(1,191)	(227)									
KEIP													
Total Non-Operating Cash Flows	С	\$(1,451)	\$ (1,415)	\$ (36)									
Total Disbursements	D=B+C	\$ (6,446)	\$ (8,791)	\$ 2,345									
Net Cash Inflows / (Outflows)	A + D	\$(2,704)	\$ (4,085)	\$ 1,381									
Book Cash													
Opening Book Cash Balance		\$ 187	\$ 187	\$ -									
Add: Receipts	Α	3,742	4,706	(964)									
Less: Pre-Petition ABL / FILO (Repayments)		(2,960)	(4,706)	1,746									
Book Cash Available After Pre-Petition ABL / FILO Repayments		969	187	782									
Less: Total Disbursements	D	(6,446)	(8,791)	2,345									
Net DIP Borrowing Requirement		(5,477)	(8,604)	3,127									
Add: DIP Borrowings / (Repayments)		4,237	8,604	(4,367)									
Ending Book Cash Balance		\$(1,240)	<u> </u>	\$ (1,240)									

Appendix "C"

Actual Weekly Liquidity Variance

Consolidated Golfsmith Entities and Go	Consolidated Golfsmith Entities and Golf Town Entities														
Weekly Liquidity (based on bank cash balan	Weekly Liquidity (based on bank cash balance)														
USD, 000s)															
	Actuals Week Ending														
	9/17	9/24	10/1	10/8	10/15	10/22	10/29								
Net Borrowing Base	106,300	102,525	97,999	90,646	86,807	84,467	82,518								
Facility Size	135,000	135,000	135,000	135,000	135,000	135,000	135,000								
Maximum Borrowing Availability	\$106,300	\$102,525	\$ 97,999	\$ 90,646	\$ 86,807	\$ 84,467	\$ 82,518								
Less: Pre-Petition ABL Balance (Including LCs)	87,707	75,110	65,111	56,533	49,149	42,007	36,945								
Less: Unapplied Pre-Petition ABL Paydown	(2,215)	-	-	-	-	-	-								
Less: Pre-Petition FILO	11,695	11,695	11,535	11,535	11,535	11,535	11,535								
Less: DIP ABL Balance (Including LCs)	1,574	11,676	15,058	22,738	25,730	30,167	34,424								
Total ABL Balance	98,761	98,481	91,704	90,805	86,414	83,709	82,904								
Excess Availability / (Over Advance)	7,539	4,044	6,295	(159)	394	758	(385)								
Add: Bank Cash	2,737	3,443	882	438	554	323	857								
Total Liquidity	\$ 10,276	\$ 7,487	\$ 7,177	\$ 279	\$ 948	\$ 1,081	\$ 472								

Appendix "D"

Post-Transaction Cash Flow Forecast

Golf Town Entities

Post-Transaction Cash Flow Forecas	st															
(CAD, 000s)	Week	Week #: k Ending:	2016-44 11/5	2016-45 11/12	2016-46 11/19	2016-47 11/26	2016-48 12/3	2016-49 12/10	2016-50 12/17	2016-51 12/24	2016-52 12/31	2017-1 1/7	2017-2 1/14	2017-3 1/21	2017-4 1/28	13 Week Total
	<u>Notes</u>	Ref														
Sales Proceeds	2		\$ 81,132	\$ -	\$ -	*	\$ -	\$ -	\$ -	\$ -	\$ - \$	•		\$ - \$		\$ 81,132
Interest Income and Other Receipts	3			-	-	62	998	-	-	-	33	67	90	-	31	1,281
Total Receipts		Α	81,132	-	-	62	998	-	-	-	33	67	90	-	31	82,413
Operating Disbursements																
Merchandise and Freight	4		-	(50)	(50)	(50)	(50)	(50)	-	-	-	-	-	-	-	(250)
Employee Costs	5		-	(607)	` -	` -	` -	` -	-	-	-	-	-	-	-	(607)
Rent and Other Operating Costs	6		(1,521)	(839)	(279)	(72)	(72)	(43)	(153)	(18)	(18)	-	(135)	-	-	(3,152)
Sales Tax	7		-	-	(23)	(1,364)	(460)	-	-	-	-	-	-	-	-	(1,848)
Total Operating Disbursements		В	\$ (1,521)	\$ (1,496)	\$ (352)	\$ (1,487)	\$ (583)	\$ (93)	\$ (153)	\$ (18)	\$ (18) \$	- \$	(135)	\$ - \$	-	\$ (5,858)
Non-Operating Disbursements																
DIP Repayment	8		(38,664)		-	-	-	-	-		-	-	-	-	-	(38,664)
Professional Fees	9		(1,578)	(1,180)	(169)	(169)	(169)	(169)	(80)	(80)	(80)	(80)	(73)	(73)	(73)	(3,971)
KEIP, Transaction Fees, and Other Fees	10		-	-	(2,435)	-	(1,434)	-	(33)		-	-	-	(33)	-	(3,934)
Intercompany Transfers	11		-	-	-	(3,800)	-	(998)	-	-	-	-	-	-	-	(4,798)
Net Working Capital Adjustment	12		-	-	-	(9,087)	-	-	-	-	-	-	-	-	-	(9,087)
TSA Payments	13		-	-	-	-	-	-	(742)	-	-	-	-	(742)	-	(1,483)
Total Non-Operating Disbursements		С	\$ (40,243)	\$ (1,180)	\$ (2,604)	\$ (13,056)	\$ (1,603)	\$ (1,167)	\$ (854)	\$ (80)	\$ (80) \$	80) \$	(73)	\$ (847) \$	(73)	\$ (61,938)
Total Disbursements		D=B+C	\$ (41,764)	\$ (2,677)	\$ (2,956)	\$ (14,543)	\$ (2,186)	\$ (1,260)	\$ (1,008)	\$ (98)	\$ (98) \$	80) \$	(208)	\$ (847) \$	(73)	\$ (67,796)
Net Cash Inflows / (Outflows)		A + D	\$ 39,368	\$ (2,677)	\$ (2,956)	\$ (14,481)	\$ (1,188)	\$ (1,260)	\$ (1,008)	\$ (98)	\$ (65) \$	(13) \$	(117)	\$ (847) \$	(42)	\$ 14,617
Opening Book Cash Balance			\$ (1,613)	\$ 37,756	\$ 35,079	\$ 32,123	\$ 17,642	\$ 16,454	\$ 15,194	\$ 14,187	\$ 14,088 \$	5 14,023 \$	\$ 14,010	\$ 13,893 \$	13,046	\$ (1,613)
Adjust: Net Cash Inflows / (Outflows)			39,368	(2,677)	(2,956)	(14,481)	(1,188)	(1,260)	(1,008)	(98)	(65)	(13)	(117)	(847)	(42)	14,617
Ending Book Cash Balance			\$ 37,756	\$ 35,079	\$ 32,123	\$ 17,642	\$ 16,454	\$ 15,194	\$ 14,187	\$ 14,088	\$ 14,023 \$	3 14,010 \$	\$ 13,893	\$ 13,046 \$	13,004	\$ 13,004



GOLF TOWN ENTITIES POST-TRANSACTION CASH FLOW FORECAST NOTES AND SUMMARY OF ASSUMPTIONS

In the Matter of the CCAA Proceedings of Golf Town Canada Holdings Inc., Golf Town Canada Inc., and Golf Town GP II Inc. (collectively, the "Applicants" or "Golf Town Entities").

Disclaimer

In preparing this Post-Transaction Cash Flow Forecast, the Company has relied upon unaudited financial information and has not attempted to further verify the accuracy or completeness of such information. The Post-Transaction Cash Flow Forecast includes assumptions discussed below with respect to the requirements of the Golf Town Entities' filing under the CCAA. Since the Post-Transaction Cash Flow Forecast is based on assumptions about future events and conditions that are not ascertainable, the actual results achieved during the Post-Transaction Cash Flow Forecast period will vary from the Post-Transaction Cash Flow Forecast even if the assumptions materialize, and such variations may be material. There is no representation, warranty or other assurance that any of the estimates, forecasts or projections will be realized.

Overview

The Monitor, with the assistance of the Company, A&M, and the CRO, has prepared the Post-Transaction Cash Flow Forecast based primarily on historical results and financial information, and Management's current expectations for operations during the 13-week forecast period. The Post-Transaction Cash Flow Forecast is presented in thousands of Canadian dollars.

Assumptions to Golf Town Entities Cash Flow Forecast:

- 1. The purpose of the Post-Transaction Cash Flow Forecast is to determine the future disbursements and liquidity position of the Golf Town Entities following the successful completion of the Golf Town Transaction on October 31, 2016 until the expiry of the current Stay Period. Specifically, the Post-Transaction Cash Flow Forecast covers the 13-week period for the weeks ending from November 5, 2016 to January 28, 2017.
- 2. Sale Proceeds is the total consideration paid by the Purchaser to the Golf Town Entities as part of the Golf Town Transaction.
- 3. Interest Income and Other Receipts include estimated refunds on deposits, collection of certain accounts receivable not acquired by the Purchaser as part of the Golf Town Transaction, interest income from trust accounts, and any other miscellaneous receipts.
- 4. Merchandise and Freight includes outstanding amounts owing to vendors for goods received and services rendered up to the date of completion of the Golf Town Transaction on October 31, 2016. Freight includes costs associated with all outbound shipping for e-commerce customers, inbound from all vendors, and other transportation related costs.

- 5. Employee Costs include all corporate and store related payroll, benefits, employer/employee taxes, and store employee commissions owing up to the date of completion of the Golf Town Transaction on October 31, 2016.
- 6. Rent and Other Operating Costs include payments to landlords, common area maintenance (CAM), sales tax, utilities, maintenance, advertising, marketing, and other operating costs.
- 7. Sales Taxes reflect the net PST, HST, and GST amounts remitted (collected) to (from) the provinces and federal governments in lieu of the prior month's activity. Payments are generally made one month in arrears for the prior month's collections.
- 8. DIP Repayment is the amount paid in settlement of amounts owing by the Company to the First Lien Agent.
- 9. Professional Fees include fees of consultants, advisors, and lawyers involved in the CCAA Proceedings.
- 10. KEIP, Transaction Fees, and Other Fees include KEIP Payments, payment of a success fee to Jefferies, fees and expenses of Directors of the Golf Town Entities, and other miscellaneous expenses.
- 11. Intercompany Transfers represent funds transferred to provide the Golfsmith Entities with sufficient liquidity.
- 12. Net Working Capital Adjustment is the total estimated amount owing to the Purchaser in accordance with the Golf Town Transaction and is subject to change as the reconciliation of amounts continues.
- 13. TSA Payments are the amounts to be paid to the Golfsmith Entities to facilitate the provision and subsequent transition of certain shared services required by the Purchaser as a condition precedent to the Golf Town Transaction and as detailed in the TSA.

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

Court File No. CV-16-11527-00CL

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GOLF TOWN CANADA HOLDINGS INC., GOLF TOWN CANADA INC. AND GOLF TOWN GP II INC.

Applicants

ONTARIO SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST)

Proceeding commenced at Toronto

FOURTH REPORT OF THE MONITOR, FTI CONSULTING CANADA INC. DATED NOVEMBER 16, 2016

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Lawyers for the Monitor, FTI Consulting Canada Inc.

Appendix "B"

US KERP Order

UNITED STATES BANKRUPTCY COURT DISTRICT OF DELAWARE

----X

In re : Chapter 11

GOLFSMITH INTERNATIONAL : Case No. 16-12033 (LSS) HOLDINGS, INC., et al., 1 :

: Jointly Administered

Debtors. :

: Re: Docket No. 483

ORDER APPROVING DEBTORS' RETENTION PROGRAM FOR CERTAIN KEY EMPLOYEES

Upon the motion, dated November 14, 2016 (the "Motion"),² of Golfsmith International Holdings, Inc. and its debtor affiliates, as debtors and debtors in possession (collectively, the "Debtors" or "Golfsmith"), for an order approving the KERP pursuant to sections 363(b) and 503(c) of the Bankruptcy Code, as more fully set forth in the Motion; and the Court having jurisdiction to consider the Motion and the relief requested therein pursuant to 28 U.S.C. §§ 157 and 1334, and the Amended Standing Order of Reference from the United States District Court for the District of Delaware dated February 29, 2012; and consideration of the Motion and the requested relief being a core proceeding pursuant to 28 U.S.C. § 157(b); and venue being proper before this Court pursuant to 28 U.S.C. §§ 1408 and 1409; and due and proper notice of the Motion having been given as provided in the Motion, and such notice having been adequate and appropriate under the circumstances; and it appearing that no other or further

¹ The Debtors in these chapter 11 cases, along with the last four digits of each Debtor's federal tax identification number, as applicable, are: Golfsmith International Holdings, Inc. (4847); GMAC Holdings, LLC (3331); Golf Town USA Holdco Limited (5562); Golf Town USA Holdings Inc. (7038); Golf Town USA, LLC (0259); Golfsmith 2 GP, L.L.C. (2218); Golfsmith Europe, L.L.C. (2408); Golfsmith Incentive Services, L.L.C. (2730); Golfsmith International, Inc. (7337); Golfsmith International, L.P. (4257); Golfsmith Licensing, L.L.C. (5499); Golfsmith NU, L.L.C. (2404); and Golfsmith USA, L.L.C. (2405). The Debtors' corporate headquarters is located at 11000 North IH-35, Austin, TX 78753.

² All capitalized terms not otherwise defined herein shall have the meanings ascribed to them in the Motion.

notice need be provided; and the Court having found and determined that the legal and factual bases set forth in the Motion establish just cause for the relief granted herein; and it appearing that the relief requested in the Motion is in the best interests of the Debtors and their respective estates and creditors; and after due deliberation and sufficient cause appearing therefor;

IT IS HEREBY ORDERED THAT:

- 1. The Motion is granted.
- 2. The KERP is approved in all respects.
- 3. The Debtors are authorized, but not directed, pursuant to sections 363(b) and 503(c)(3) of the Bankruptcy Code, to: (i) adopt and implement the KERP; (ii) make payments consistent with the KERP; and (iii) take such other actions as may be necessary or appropriate to implement the KERP, including, without limitation, designing and/or altering the KERP (subject to the terms and conditions thereof); *provided* that the total aggregate payments under the KERP shall not exceed \$955,700. For the avoidance of doubt, the authorization granted hereby to make payments to the Key Employees under the KERP shall not create any obligation on the part of the Debtors or its officers, directors, attorneys, or agents to make payments under the KERP.
- 4. Compensation that the Debtors have determined, in their sole discretion, to award to the Key Employees pursuant to the KERP shall be treated in the Debtors' chapter 11 cases as allowed administrative expenses in accordance with section 503 of the Bankruptcy Code.
- 5. Notwithstanding anything to the contrary in the Motion or this Order, nothing herein authorizes the payment of any incentive or retention payment to any "insider" (as defined in 11 U.S.C. § 101(31) or in applicable case law) of the Debtors.

- 6. Neither this Order nor any payment or performance by the Debtors authorized hereunder shall be deemed an assumption of any executory contract or otherwise affect the Debtors' rights under section 365 of the Bankruptcy Code to assume or reject any executory contract.
- 7. Notwithstanding the provisions of Bankruptcy Rule 6004(h), this Order shall be immediately effective and enforceable upon its entry.
- 8. The Debtors are authorized to take all steps necessary or appropriate to carry out this Order.
- 9. This Court shall retain jurisdiction to hear and determine all matters arising from or related to the implementation, interpretation, or enforcement of this Order.

Dated: December 2, 2016

THE HONORABLE LAURIE SELBER SILVERSTEIN UNITED STATES BANKRUPTCY JUDGE

Appendix "C"

Notice of Cancellation of Auction and Designation of Stalking Horse Bidder as the Successful Bidder

IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

In re:)) Chapter 11
)
GOLFSMITH INTERNATIONAL HOLDINGS, INC., et al.,) Case No. 16-12033 (LSS)
Debtors. 1) Jointly Administered
) Re: Docket Nos. 506, 548, & 557

NOTICE OF CANCELLATION OF AUCTION AND DESIGNATION OF STALKING HORSE BIDDER AS THE SUCCESSFUL BIDDER

PLEASE TAKE NOTICE that on November 22, 2016, Golfsmith International Holdings, Inc. and its debtor affiliates in the above-captioned chapter 11 cases, as debtors and debtors in possession (the "Debtors") filed the Motion of Debtors for Entry of an Order (I)(A) Approving Sale Procedures for the Sale of the Debtors' Real Property, (B) Approving Stalking Horse Bid Protections, (C) Scheduling an Auction for and Hearing to Approve Sale of Real Property, (D) Approving Form and Manner of Notice of Sale, Auction, and Sale Hearing, (E) Approving Assumption and Assignment Procedures, and (F) Granting Related Relief; and (II)(A) Approving Sale of Debtors' Real Property Free and Clear of Liens, Claims, Interests, and Encumbrances, (B) Authorizing Assumption and Assignment of Executory Contracts and Unexpired Leases, and (C) Granting Related Relief [D.I. 506] (the "Motion").²

PLEASE TAKE FURTHER NOTICE that on December 13, 2016, the Bankruptcy Court entered the Sale Procedures Order [D.I. 548] approving the Motion and the Sale Procedures, which set the Bid Deadline as January 6, 2017 at 5:00 p.m. (prevailing Eastern Time) and, in the event of receipt of any Qualified Bids, scheduled the Auction for January 12, 2017 at 10:00 a.m. (prevailing Central Time).

PLEASE TAKE FURTHER NOTICE that the Debtors did not receive any Qualified Bids (other than the bid submitted by the Stalking Horse Bidder pursuant to the Stalking Horse Agreement) prior to the Bid Deadline. ACCORDINGLY, PURSUANT TO THE SALE PROCEDURES ORDER, THE DEBTORS HAVE CANCELLED THE AUCTION AND THE DEBTORS WILL NOT CONDUCT AN AUCTION.

¹ The Debtors in these chapter 11 cases, along with the last four digits of each Debtor's federal tax identification number, as applicable, are: Golfsmith International Holdings, Inc. (4847); GMAC Holdings, LLC (3331); Golf Town USA Holdco Limited (5562); Golf Town USA Holdings Inc. (7038); Golf Town USA, LLC (0259); Golfsmith 2 GP, L.L.C. (2218); Golfsmith Europe, L.L.C. (2408); Golfsmith Incentive Services, L.L.C. (2730); Golfsmith International, Inc. (7337); Golfsmith International, L.P. (4257); Golfsmith Licensing, L.L.C. (5499); Golfsmith NU, L.L.C. (2404); and Golfsmith USA, L.L.C. (2405). The Debtors' corporate headquarters is located at 11000 North IH-35, Austin, TX 78753.

² Capitalized terms used but not otherwise defined herein shall have the meanings ascribed to them in the Motion or Sale Procedures Order, as applicable.

PLEASE TAKE FURTHER NOTICE that the Sale Hearing is scheduled to be held on **January 17, 2017 at 2:00 p.m. (prevailing Eastern Time)** before the Honorable Laurie Selber Silverstein, United States Bankruptcy Court for the District of Delaware, 824 Market Street, Wilmington, DE 19801, 6th Floor, Courtroom 2. At the Sale Hearing, the Debtors will seek approval of the Sale to the Stalking Horse Bidder, as outlined in the Motion.

Dated: January 9, 2017 Wilmington, Delaware

/s/ Brett M. Haywood

RICHARDS, LAYTON & FINGER, P.A.
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Zachary I. Shapiro (No. 5103)
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Telephone: (302) 651-7700 Facsimile: (302) 651-7701

-and-

WEIL, GOTSHAL & MANGES LLP Michael F. Walsh (admitted *pro hac vice*) David N. Griffiths (admitted *pro hac vice*) Charles M. Persons (admitted *pro hac vice*) 767 Fifth Avenue New York, New York 10153 Telephone: (212) 310-8000

Telephone: (212) 310-8000 Facsimile: (212) 310-8007

Attorneys for the Debtors and Debtors in Possession

Appendix "D"

Detailed Budget-to-Actual Analysis

Detailed Cash Flow Budget-to-Actual Variance Analysis					
(CAD, 000s)		Fartha Ta	Waak Basi		
		For the Te		naing	
			anuary 7, 201	· <u>·</u>	
	Ref.	Actual	Budget	Va	riance
Sales Receipts		\$ 1,100	\$ 162	\$	938
Transaction Proceeds		81,132	81,132		-
Misc Receipts		1,065	998		67
Total Receipts	Α	83,297	82,292		1,005
Operating Disbursements					
Merchandise and Freight		(240)	(250)		10
Employee Costs		(723)	(607)		(116)
Rent and Other Operating Costs		(1,818)	(3,018)		1,200
Sales Taxes		(1,986)	(1,847)		(139)
Capex and Maintenance					-
Total Operating Disbursements	В	\$ (4,767)	\$ (5,722)	\$	955
Non-Operating Cash Flows					
DIP Repayment		(38,664)	(38,664)		-
Professional Fees		(2,313)	(3,754)		1,441
KEIP, Transaction Fees, and Other Fees		(3,861)	(3,902)		41
Intercompany Transfers		(3,667)	(4,798)		1,131
Net Working Capital Adjustment (Note 1)		(10,917)	(9,087)		(1,830)
TSA Payments		(3,048)	(742)		(2,306)
Miscellaneous Fees and Disbursements		(27)	-		(27
Total Non-Operating Cash Flows	С	\$ (62,497)	\$ (60,947)	\$	(1,550)
Total Disbursements	D=B+C	\$ (67,264)	\$ (66,669)	\$	(595)
Net Cash Inflows / (Outflows)	E=A+D	\$ 16,033	\$ 15,623	\$	410
Book Cash					
Opening Book Cash Balance		\$ (1,240)	\$ (1,240)	\$	-
Net Cash Inflows / (Outflows)	E	16,033	15,623		410
Ending Book Cash Balance	_	\$ 14,793	\$ 14,383	\$	410

Note 1: The Monitor disbursed CAD\$10.92 million to the Purchaser as of January 7, 2017 with respect to the Net Working Capital Adjustment. The Monitor subsequently released the remaining CAD\$0.14 million owing on or about January 18, 2017, which amount had been held with the agreement of the Purchaser to cover potential lease payments.

Appendix "E"

Final Net Working Capital Adjustment

Golf Town Entities						
Golf Town Working Capital Adjustment						
(CAD, 000s)						
	Final Assessment					
Total Receivables	\$	58				
Total Inventory		56,579				
Prepaid Expenses and Other Current Assets		78				
Cash		111				
Other (Note 1)		(192)				
		56,635				
Gift Card Liability		(10,199)				
Net Working Capital	\$	46,436				
Peg Amount		57,500				
Working Capital Adjustment	\$	(11,064)				
Note 1: Inventory count costs + customer deposits of \$160K.						

Appendix "F"

Updated Post-Transaction Cash Flow Forecast

Golf Town Entities Updated Post-Transaction Cash Flow Forecast (CAD, 000s) Week #: 2017-2 2017-3 2017-4 2017-5 2017-6 2017-7 2017-8 2017-9 2017-10 2017-11 2017-12 2017-13 2017-14 2017-15 2017-16 2017-17 Week Ending: 1/14 1/28 2/11 3/11 1/21 2/4 2/18 2/25 3/4 3/18 3/25 4/1 4/8 4/15 4/22 4/29 Notes Ref Interest Income and Other Receipts 2 **Total Receipts** Α 5 \$ 90 4 \$ 105 Operating Disbursements 3 Merchandise and Freight (79)**Employee Costs** 4 (64)(42)5 Rent and Other Operating Costs (162)(57)(230)(49)(41) (33)(33)(20)(20)(16)(12)Sales Tax 6 Total Operating Disbursements В (162) \$ (57) \$ (309) \$ (113) \$ (41) \$ (33) \$ (33) \$ (63) \$ (20) \$ (16) \$ (12) \$ - \$ - \$ Non-Operating Disbursements Professional Fees 7 (558)(350)(100)(50)KEIP, Transaction Fees, and Other Fees 8 (30)(30)(30)Intercompany Transfers 9 Net Working Capital Adjustment 10 (149)TSA Payments 11 (774)(740)(809)(558) \$ Total Non-Operating Disbursements С (179) \$ - \$ (774) \$ (30) \$ (350) \$ - \$ (740) \$ (30) \$ (100) \$ - \$ (809) \$ - \$ - \$ (50)**Total Disbursements** D=B+C (162) \$ (236) \$ (867) \$ (113) \$ (815) \$ (63) \$ (383) \$ (63) \$ (760) \$ (47) \$ (112) \$ - \$ (809) \$ - \$ - \$ (50)Net Cash Inflows / (Outflows) (236) \$ (862) \$ (113) \$ (378) \$ 42 \$ (760) \$ (47) \$ (108) \$ (809) \$ A + D(162) \$ (725) \$ (63) \$ (46)

(63)

(378)

(113)

(725)

\$ 14,793 \$ 14,631 \$ 14,394 \$ 13,532 \$ 13,419 \$ 12,695 \$ 12,631 \$ 12,253 \$ 12,255 \$ 11,535 \$ 11,488 \$ 11,380 \$ 11,380 \$ 10,571 \$ 10,571 \$ 10,571

\$ 14,631 \$ 14,394 \$ 13,532 \$ 13,419 \$ 12,695 \$ 12,631 \$ 12,253 \$ 12,295 \$ 11,535 \$ 11,488 \$ 11,380 \$ 11,380 \$ 10,571 \$ 10,571 \$ 10,571 \$ 10,571 \$ 10,525

(760)

(47)

(108)

42



Opening Book Cash Balance

Ending Book Cash Balance

Adjust: Net Cash Inflows / (Outflows)

Updated Post-Transaction Cash Flow Forecast (Continued)

Golf Town Entities

Updated Post-Transaction Cash Flow (CAD, 000s)	Foreca	ast																			
		Week #: Ending: _	2	017-18 5/6		017-20 5/20	2017 5/2		2017-22 6/3		017-24 2 6/17	2017-25 6/24	2017-2 7/1		2017-27 7/8		017-28 7/15)17-29 7/22	2017-30 7/29		9 Week Total
	<u>Notes</u>	Ref																			
Interest Income and Other Receipts	2	_		-	-	-		4	-	-	-	3		-		-	-	-	3		222
Total Receipts		Α	\$	-	\$ - \$	- \$	5	4 \$	-	\$ - \$	- \$	3	\$	- (\$	- \$	-	\$ - \$	3	\$	222
Operating Disbursements																					
Merchandise and Freight	3			-	-	-		-	-	-	-	-		-		-	-	-	-		(79)
Employee Costs	4			-	-	-		-	-	-	-	-		-		-	-	-	-		(106)
Rent and Other Operating Costs	5			-	-	-		-	-	-	-	-		-		-	-	-	-		(674)
Sales Tax	6	_		-	-	-		-	-	-	-	-		-		-	-	-			
Total Operating Disbursements		В	\$	-	\$ - \$	- \$	5	- \$	-	\$ - \$	- \$	-	\$	- 5	\$	- \$	-	\$ - \$	-	\$	(859)
Non-Operating Disbursements																					
Professional Fees	7			-	-	-		(50)	-	-	-	(50)		-		-	-	-	(195)		(1,353)
KEIP, Transaction Fees, and Other Fees	8			-	-	-		-	-	-	-	-		-		-	-	-	-		(91)
Intercompany Transfers	9			-	-	-		-	-	-	-	-		-		-	-	-	-		-
Net Working Capital Adjustment	10			-	-	-		-	-	-	-	-		-		-	-	-	-		(149)
TSA Payments	11	_		-	(671)	-		-	-	(1,249)	-	-		-	(550		-	-		-	(4,794)
Total Non-Operating Disbursements		С	\$	-	\$ (671) \$	- \$	5	(50) \$	-	\$ (1,249) \$	- \$	(50)	\$	- (\$ (550	0) \$	-	\$ - \$	(195)	\$	(6,387)
Total Disbursements		D=B+C	\$	-	\$ (671) \$	- 9	5	(50) \$	-	\$ (1,249) \$	- \$	(50)	\$	- 9	\$ (550	0) \$	-	\$ - \$	(195)	\$	(7,246)
Net Cash Inflows / (Outflows)		A + D	\$	-	\$ (671) \$	- 9	\$	(46) \$		\$ (1,249) \$	- \$	(47)	\$	- ;	(550	0) \$	-	\$ - \$	(192)	\$	(7,024)
Opening Book Cash Balance			\$	10,525	\$ 10,525 \$	9,854	5 9	,854 \$	9,807	\$ 9,807 \$	8,558 \$	8,558	\$ 8,	511 9	\$ 8,51°	1 \$	7,961	\$ 7,961 \$	7,961	\$	14,793
Adjust: Net Cash Inflows / (Outflows)		_		-	(671)	-		(46)	-	(1,249)	-	(47)		-	(550	O)	-	-	(192)		(7,024)
Ending Book Cash Balance		_	\$	10,525	\$ 9,854 \$	9,854	9	,807 \$	9,807	\$ 8,558 \$	8,558 \$	8,511	\$ 8,	511	\$ 7,96°	1 \$	7,961	\$ 7,961 \$	7,769	\$	7,769



UPDATED POST-TRANSACTION CASH FLOW FORECAST OF THE GOLF TOWN ENTITIES

NOTES AND SUMMARY OF ASSUMPTIONS

Disclaimer

In preparing this Updated Post-Transaction Cash Flow Forecast, the Company has relied upon unaudited financial information and has not attempted to further verify the accuracy or completeness of such information. The Updated Post-Transaction Cash Flow Forecast includes assumptions discussed below with respect to the requirements of the Golf Town Entities' filing under the CCAA. Since the Updated Post-Transaction Cash Flow Forecast is based on assumptions about future events and conditions that are not ascertainable, the actual results achieved during the Updated Post-Transaction Cash Flow Forecast period will vary from the Updated Post-Transaction Cash Flow Forecast even if the assumptions materialize, and such variations may be material. There is no representation, warranty or other assurance that any of the estimates, forecasts or projections will be realized.

Overview

The Company, with the assistance of A&M, the CRO and the Monitor, has prepared the Updated Post-Transaction Cash Flow Forecast based primarily on historical results and financial information, and Management's current expectations for operations during the 29-week forecast period. The Updated Post-Transaction Cash Flow Forecast is presented in thousands of Canadian dollars.

Assumptions to Golf Town Entities Cash Flow Forecast

- 1. The purpose of the Updated Post-Transaction Cash Flow Forecast is to determine the liquidity requirements of the Golf Town Entities during the 29-week period for the weeks ending from January 14, 2017 to July 29, 2017.
- 2. Interest Income and Other Receipts include estimated refunds on deposits, collection of miscellaneous receivables not acquired by the Purchaser as part of the Golf Town Transaction, interest income from trust accounts, and any other miscellaneous receipts.
- 3. Merchandise and Freight includes outstanding amounts owing to vendors for goods received and services rendered up to the date of completion of the Golf Town Transaction on October 31, 2016. Freight includes costs associated with all outbound shipping for e-commerce customers, inbound from all vendors, and other transportation related costs.
- 4. Employee Costs include all corporate and store related payroll, benefits, employer/employee taxes, employee expense reimbursements, and store employee commissions owing up to the date of completion of the Golf Town Transaction on October 31, 2016.

- 5. Rent and Other Operating Costs include payments to landlords, common area maintenance (CAM), sales tax, utilities, maintenance, advertising, marketing, cure costs, and other operating costs.
- 6. Sales Taxes reflect the net PST, HST, and GST amounts remitted (collected) to (from) the provinces and federal governments. Payments are generally made one month in arrears for the prior month's collections.
- 7. Professional Fees include fees of consultants, advisors, and lawyers involved in the CCAA Proceedings.
- 8. KEIP, Transaction Fees, and Other Fees include KEIP Payments, payment of a success fee to Jefferies, fees and expenses of Directors of the Golf Town Entities, and other miscellaneous expenses.
- 9. Intercompany Transfers represent funds transferred to provide the Golfsmith Entities with sufficient liquidity.
- 10. Net Working Capital Adjustment is the remaining amount owing to the Purchaser in accordance with the Golf Town Transaction.
- 11. TSA Payments are the amounts to be paid to the Golfsmith Entities to facilitate the provision and subsequent transition of certain shared services required by the Purchaser as a condition precedent to the Golf Town Transaction and as detailed in the TSA.

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

Court File No. CV-16-11527-00CL

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF GOLF TOWN CANADA HOLDINGS INC., GOLF TOWN CANADA INC. AND GOLF TOWN GP II INC.

Applicants

ONTARIO SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST)

Proceeding commenced at Toronto

FIFTH REPORT OF THE MONITOR, FTI CONSULTING CANADA INC. DATED JANUARY 20, 2017

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